

First Day To Sell: _____
 Orders Due: _____
 Delivery Date: _____
 Make Checks Payable to: _____

- ★ **A SCOUT IS:**
- ★ **TRUSTWORTHY...** be honest when telling a customer how great the popcorn really is.
- ★ **LOYAL ...** never give up!
- ★ **FRIENDLY ...** always smile!
- ★ **COURTEOUS...** always be polite; wear a smile and introduce yourself.
- ★ **KIND...** always say "Thank you," even if the customer does not place an order.
- ★ **CHEERFUL ...** call the customer by his or her name, if you know it.
- ★ **CLEAN ...** make sure you always wear your uniform.
- ★ Always have an extra pen or pencil to keep your Take Order Form as neat as possible.
- ★ When you are selling the popcorn, tell the people what the money goes toward.
- ★ Make sure you know all the different types of products you are selling.

POPCORN SELLING TIPS

SELL \$2,500

PICK A PRIZE FROM THE WINNERS CIRCLE

 iPod touch® 32GB MP3 Player	 Action Camera
 39" Smart TV	 Classic Hoverboard
 2-in-1 Touch Screen	 Portable Projector
 Drone	 \$200 Best Buy Gift Card

Apple is not a participant in or sponsor of this promotion

Nintendo Switch
 PlayStation VR
 Sit On Top Kayak

Works with PS4
 Style and color subject to availability
 One prize per Scout and subject to availability

SELL \$4,000

CHOOSE PRIZE FROM ABOVE OR ONE OF THE FOLLOWING

